# BEFORE THE WASHINGTON STATE OFFICE OF THE INSURANCE COMMISSIONER

In the Matter of the Application regarding the Conversion and Acquisition of Control of Premera Blue Cross and its Affiliates

Docket No. G02-45

PETITION FOR LEAVE TO INTERVENE

PURSUANT TO RCW 48.31C030(4); RCW 48.04.010; RCW Chapter 34.05; and WAC 284-02-070, the University of Washington moves the Office of the Insurance Commissioner for leave to intervene as an interested party in the above matter. The University of Washington, through its School of Medicine, has significant interests that will be affected by the Insurance Commissioner's decision in this matter.

# I. STATEMENT OF FACTS

#### A. Applicant Intervener.

The University of Washington School of Medicine, through its component institutions and organizations, educates and trains medical professionals. The School's components and organizations are the School itself, University of Washington Medical Center, Harborview Medical Center, the Association of University Physicians d/b/a University of Washington Physicians, and the University of Washington Physicians Network (collectively, "School components"). The School is the only medical school in the State of Washington and serves as the medical school for four other states. In this role, the School carries out its mission of

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education, research and community service through medical and specialty care. The School's components contract with both public and private plans, including Premera.

The School of Medicine and its component institutions are classified within the health care profession as an academic medical center. The University of Washington's academic medical center is one of several across the nation and, because the University is a public institution, so is the School's academic medical center. As for all academic medical centers in the United States, and particularly public academic medical centers, the operational costs for the University of Washington's academic medical center are significantly higher than the operational costs of other, non-teaching health care facilities. The majority of the costs of direct medical education have not been supported by direct appropriation from the State. Rather, these costs have been supported by public and private health care purchasers through their health care purchasing activities. The number of health care service contractors and health maintenance organizations doing business in Washington has decreased over the past decade.

In his first order on case management, the Commissioner determined that because Premera's application presents questions of important public interest, he will be holding a public adjudicative hearing. The Commissioner set a deadline of November 26, 2002 by which time persons who wish to participate formally in the proceedings must file a petition to do so. The Commissioner's first order sets the basis for intervention as RCW 48.31B.015(4) and RCW 48.31C.030(4). *See*, First Order: Case Management Order pages 2, 4, 5 and 8 as filed herein on October 24, 2002.

- B. Applicant's Significant Interest.
- 1. Premera supports the medical education and training programs of the University. The University's education and training programs promote care to underserved populations in rural and urban Washington state.

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Premera has supported medical education and training in Washington through its contracts with the School's components. Premera's contract rates with the School components reflect the higher costs associated with medical education in a clinical setting. Premera's support, the School may not be able to continue to provide today's level of medical education and training.

Premera's role in supporting the extraordinary costs of medical education has been crucial to the University's work of providing qualified health care providers to the public. The majority of the costs of medical education have been not been supported by direct appropriated support from the State. Rather these costs have been supported by public and private health care purchasers through their health care purchasing activities. At a time when medical and specialty care is increasingly difficult to maintain in underserved and rural areas, Premera's financial support has helped underpin the University's continued commitment to training medical professionals to work in those areas. For example, the School is the coordinating entity for the Family Medicine Residency Network, a network of resident training sites for family medicine physicians. In addition, the School operates the WWAMI program, which provides training and education for medical students in Washington, Wyoming, Alaska, Montana, and Idaho. The program has been successful in achieving a rate of return by WWAMI graduates to practice medicine in underserved and rural areas that substantially exceeds the national average, thus enhancing the provision of primary care to patients who might otherwise face a lack of medical care. Through these and other primary care-focused training and education programs, the School sustains medical care for the underserved in both rural and urban areas of Washington.

#### 2. The School of Medicine, through its faculty and institutions, is the major provider of care to indigent and low income populations.

The School, through its faculty and institutions, is a major provider of care through Premera's Healthy Options contract. Further, the School is the major provider of hospital and specialty care to the State's indigent and low income populations. University operated hospitals 1 a
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and University physicians provide medical care to citizens who come from all over the state. In its 2002 report, the Washington State Department of Health reported that Harborview Medical Center alone provides 43% of the hospital-based charity care in King County and 23% of the charity care provided in the State. Children's Hospital and Regional Medical Center, staffed almost exclusively with University physicians, provides 9% of the charity care in Washington; the University of Washington Medical Center provides another 7%. Together, these three University staffed hospitals provide approximately 60% of all charity care provided by hospitals in King County and 33% of the total provided in the State. The School provides almost \$1 billion per year of patient care in its medical centers and clinics. As the major provider of hospital and specialty care for the medically indigent, the University is concerned that the proposed conversion not dilute Premera's commitment to underserved populations in Washington.

Nationally, academic medical center hospitals, particularly public academic medical center hospitals, are committed to providing health care to the poor. The results of a study commissioned by the Commonwealth Fund on Financial Performance of Academic Health Center Hospitals, 1994-2000 were published in September of 2002. The report noted a precipitous decline in public academic medical center total margins is due to a rapid rise in reported average cost per admission; between 1999 and 2000, average cost per admission increased by 8.6 percent, while revenue increased by only 3.7 percent per admission. The payment-to-cost ratios for Medicare, Medicaid, and private payers all decreased between 1999 and 2000, with the largest reduction occurring in private payer payment-to-cost ratios, which fell from 137.1 percent to 109.5 percent. As the nation's health care system became more competitive in the 1990's, managed care organizations and other payers questioned these higher costs through aggressive contract negotiations. Changes in the health care market that result in reductions in clinical revenue place academic medical centers at financial risk and undermine their capacity to carry out mission-related activities. The School is no exception. If Premera's

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commitment to the underserved is diminished, the consumer in Washington, particularly the underserved consumer, will be harmed.

# III. LEGAL AUTHORITY AND ARGUMENT

The University should be permitted to intervene in the proceedings because it has a unique and significant interest that may be affected by Premera's conversion. The University qualifies as an intervener under several legal standards.

# A. The University's Interest in Premera's Application is Unique and Significant.

In considering an application for acquisition of control of a health care service contractor or a health maintenance organization, the Commissioner may hold public hearings at which "any person whose significant interest is determined by the commissioner to be affected may present evidence, examine and cross-examine witnesses, and offer oral and written arguments and in connection therewith may conduct discovery proceedings in the same manner as is allowed in the superior court of this state." RCW 48.31C.030(4).

Premera's role in supporting the extraordinary costs of medical education has been crucial to the University's work of providing qualified health care workers to the public. Like other third party payers, Premera has supported medical education and training. The insufficient level of government funding, combined with the shrinkage of third party payers through mergers and exits from the State, leaves the School of Medicine in a precarious position. Should conversion of Premera serve to subjugate its current commitment to medical education and training, the School may not be able to continue providing today's level of service to the public.

Moreover, medical education and medical care to the indigent are significant interests not

<sup>&</sup>lt;sup>1</sup> Likewise, in proceedings to acquire control of an insurer in general, at the public hearing thereon, "any person whose significant interest is determined by the commissioner to be affected may present evidence, examine and cross-examine witnesses, and offer oral and written arguments and in connection therewith may conduct discovery proceedings in the same manner as is allowed in the superior court of this state." RCW 48.31B.015(4)(b).

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only to the School of Medicine, but also to the citizens of Washington. As the only medical school and academic medical center in a five-state region, the University of Washington is uniquely qualified to represent the interests of the public in medical training and research. For this reason, the University of Washington seeks leave to intervene in Premera's conversion proceedings as provided by RCW 48.31C.030(4).

# B. The University Qualifies as an Intervener under the Administrative Procedure Act.

As an administrative entity, proceedings pending at the Office of the Insurance Commissioner are governed by the Administrative Procedure Act, chapter 34.05. Intervention in administrative proceedings is addressed at RCW 34.05.443, which provides that:

The presiding officer may grant a petition for intervention at any time, upon determining that the petitioner qualifies as an intervener under any provision of law and that the intervention sought is in the interests of justice and will not impair the orderly and prompt conduct of the proceedings.

RCW 34.05.443(1).

As a non-profit holding company, Premera is subject to Chapter RCW 48.31C governing holding companies for health care service organizations and health maintenance organizations. Should Premera's proposed conversion proceed, the reorganized Premera will also be a holding company, albeit a for-profit one. Because these proceedings are governed by the holding company statute, the University of Washington should be permitted to intervene. As discussed above, the University's unique position and significant interest in the Premera conversion serve the interests of justice. The University does not seek permission to conduct discovery or, other than possible rebuttal, to examine witnesses (see discussion below). Because the Commissioner has not yet made a decision, intervention by the University will not impair the orderly and prompt conduct of the proceedings.

# C. The University Qualifies as an Intervener under Other Legal Standards.

The University of Washington also meets the legal standard of intervention as set forth in the Rules of Civil Procedure for Superior Court. Specifically, Civil Rule 24 governs intervention. CR 24(a) allows intervention as a matter of right where the application is timely and:

the applicant claims an interest relating to the property or transaction which is the subject of the action and he is so situated that the disposition of the action may as a practical matter impair or impede his ability to protect that interest, unless the applicant's interest is adequately represented by existing parties.

For the purposes of determining whether intervention is proper, the well-pleaded allegations in the intervener's complaint are accepted as true. See, American Discount Corp. v. Saratoga West, Inc., 81 Wn.2d 34, 36, 499 P.2d 869 (1972). Upon demonstrating that the provisions of CR 24(a) are satisfied, the movant is entitled to intervene as a matter of right. See, e.g., Loveless v. Yantis, 82 Wn.2d 754, 513 P.2d 1023 (1973) (property owners should have been allowed to intervene as of right where property values and interests in a common well were affected by action).

Here, the University's motion for intervention has been made prior to hearing on the matter of Premera's conversion and within the time specified by the Commissioner for requesting intervention. The University's interest is in Premera's financial status and the competing obligations that for-profit status may impose. Premera's proposal to convert from a non-profit organization to a for-profit enterprise places the question of financial priorities in the forefront of the conversion application that is pending before the Commissioner. As the only School of Medicine in the State, the University is the only party that could possibly represent the public's interest in funding for continued medical education.

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Additionally, CR 24(b)(2) provides that, "When a party to an action relies for ground of claim or defense upon ... any regulation, order, requirements, or agreement issued or made pursuant to ... statute ..., the officer or agency [responsible for administering that statute] upon timely application may be permitted to intervene in the action." In this case, the University relies for its claim upon the requirements imposed upon it pursuant to RCW 28B.20.300-.305. As the governmental agency responsible for operation of the School of Medicine, the University should be permitted to intervene on this ground, as well. Cf. Metro Transportation Co. v. Balboa Ins. Co., 118 F.R.D., 423, 424 (E.D. Pa 1987) (public utility commission permitted to intervene in insurance dispute; its regulation underlay plaintiff's claim, and intervention should "be granted liberally to governmental agencies because they purport to speak for the public interest"); Group Health Inc., v. Blue Cross Ass'n., 587 F. Supp. 887, 892 (S.D.N.Y. 1984) (intervention by the Department of Health and Human Services appropriate where disposition of case could affect the complex administrative framework for Medicare reimbursement).

### D. Conclusion.

The School of Medicine is the only medical school in Washington State and serves as the medical school for four other states. The School is the major provider of hospital-based charity care and care to Medicaid beneficiaries in the State.

As a non-profit corporation, Premera has been free to contract payer rates which benefit the public by assisting with funding for medical education and indigent care. Conversion to profit status provides an incentive for any business, Premera included, to focus on maximizing profit for shareholders. The University is concerned that maximizing profit for shareholders not come at the expense of medical education and care for the medically indigent. If a profit motive is added to Premera's corporate philosophy, how will Premera's practice and commitment to participation in funding medical teaching and research be affected?

As a party whose interests are significantly impacted by Premera's proposal, the University of Washington believes that the above matters must be resolved or addressed prior to approval of the proposed Premera Blue Cross conversion. Whatever resolution is reached through this process, the University believes that medical education and medical care to the indigent must be protected.

#### IV. RELIEF SOUGHT

The University requests an order allowing it to intervene in the above matter to be heard on the issues of preserving medical education and training and of maintaining medical coverage for the medically indigent in Washington. The University anticipates offering documentary evidence in the form of published studies concerning academic medical centers in general and reports concerning the School of Medicine in particular. The University will be able to tender the documentary evidence in advance of any hearing and does not anticipate the need for any discovery or for witness examination other than potential rebuttal. Thus, to promote an orderly and efficient proceeding, the University's participation can be limited to oral and written argument, based on the advance submission of documentary evidence, with the reservation of witness examination for potential rebuttal purposes.

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